



**Total People Productivity Pvt. Ltd**

**is working for the**

# **MSME's BUSINESS GROWTH**

1. TPP World is dedicated to enhancing MSME's business revenue growth and profitability, addressing both the top line and bottom line of the balance sheet
2. Working for the **productivity and performance management system**, enhancing the efficiency and effectiveness
3. Improving **Total factors, Functions, Processes, and People** productivity and performances
  - a. **Factors** – Man, Machine, Method, Material and Money
  - b. **All 14 functions** of the organization, including management, Marketing, and Sales Manufacturing, which also includes PPC, production, Quality, Maintenance and Dispatch, Materials, and HR
  - c. **Processes and sub-processes** – more than 200 processes and 800 sub-processes
  - d. **People across all levels** – from owner to the front line
4. We are actively constructing an **internal ecosystem** within the organization, aligning all factors, functions, processes, and people to bolster the external ecosystem
5. Building the **corporate culture** within the organization – based on targets, systems, and procedure
6. Our unwavering focus is on **business sustainability and scalability**, ensuring medium and long-term growth for our clients.
7. Developing the **2<sup>nd</sup> line leadership** within the organization
8. The focus is to develop the **export oriented unit** to be future-ready and able to meet the challenges
9. Worked with more than **100 MSMEs in all sectors**, and the number of them has grown at the National level
10. In less than a decade, our clients achieved remarkable triple-digit revenue growth, transforming single—and double-digit revenues into a thriving financial landscape.

