

TPP World working with Industry Associations for Business Growth

TPP World, a trusted name in business consulting and people development, is **excited to collaborate with the Industries Association to drive growth in your sector and beyond.** As stalwarts in fostering economic development, we believe in empowering industries, especially MSMEs, to thrive.

Why is TPP's Association with Industries Association Vital?

With 36 years of industry experience and a track record of success with over 200 organizations, TPP World brings unparalleled expertise to the table. Our Product to Profitability (P2P) Program is a proven pathway to achieving a **20% revenue boost** and enhanced profitability. By focusing on factors, functions, processes, and people, we cultivate a culture of accountability and leadership development

Objectives:

- 1** Achieve 20% revenue growth & over 10% increase in profitability
- 2** Focus on Target, Team, and Trust (3Ts)
- 3** Cultivate a culture of accountability & leadership development



TPP's Approach for Business Growth:



Comprehensive platform and product offerings **tailored for your success.**



Target Setting and Review: Strategic planning and performance evaluation.



Marketing & Sales Growth: Target setting and review for revenue generations.



Manufacturing Excellence: Implementing shop-level best practices.



Inventory Optimization: Streamlining stocks and cost competitiveness.



Continuous Improvement: Iterative refinement for sustained growth.



Leadership Development: Nurturing leaders at all organizational levels.



Embracing Digital Transformation: Leveraging ERP, CRM, Power BI, and more.

Introducing TPP World's Innovative Solutions: Revolutionize Your Business
with the SK Total People Productivity Model ©2019!

Organizational Alignment: Streamline Your Business Processes for Maximum Efficiency.

Unlock Growth Potential through Two Powerful Platforms:

People Programming: Elevate Your Team's Performance with Tailored Development Strategies.



Experience Transformation with Our Four Cutting-Edge Products:



Target, Team, and Trust (3Ts):

Foster Collaboration and Drive Results.



Cultivate a Culture of Accountability:

Empower Your Team to Take Ownership.



Leadership Development:

Shape Tomorrow's Leaders Today.



Individual Development:

Enhance Personal Growth & Professional Excellence.

Our Approach

We meticulously map **organizational factors, functions, processes, and people based on your revenue growth plan and profitability goals**. By aligning processes and people, we ensure that both short-term objectives and long-term visions are met. Utilizing the Z concept and the DDAAMR Approach, our ten-step strategy guides your business towards sustainable growth.



TPP Success Stories:

Over three decades, TPP World has facilitated the growth of numerous organizations by prioritizing people and processes. Our team is committed to **working closely with the Industries Association and its members to drive tangible results.**

We supported the clients to achieve success in:

- Revenue – more than 20%
- Profit Before Tax (PBT) – more than 10%
- Sales Growth
- Manufacturing Excellence
- New Product Development
- Stocks and Inventories
- Cost competitiveness





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