

## Unlocking Business Growth - From Product to Profitability!

Embark on a journey of unparalleled business growth with our Product to Profitability (P2P) approach. Total People Productivity Pvt. Limited (TPP World), is a trusted Delhi-based consulting and training firm. We aim to propel your business towards a remarkable 20% year-on-year revenue growth & achieve a Profit Before Tax (PBT) exceeding 10%.

#### What is P2P?

P2P encompasses an all-encompassing approach to business growth, focusing on the Products:



Sales



Manufacturing



New Product Development





Stocks & Inventories

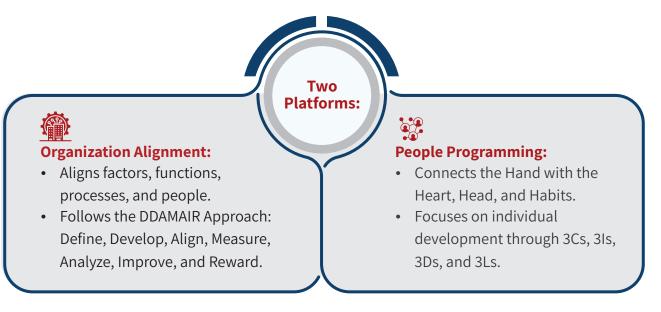
### Costs & Expenses

#### Why Choose TPP World for P2P and Maximizing Your Profitability?

- Over 15 years of dedicated service to Large and Medium organizations.
- Consistent results demonstrated for more than three consecutive years in each organization.
- The Journey of Business Growth: One Model, Two Platforms and Four Products

#### One Model: SK Total People Productivity Model © 2019

- Develops a responsible organization and an accountable team.
- Responsibilities for setting targets and goals lie with the organization, and the team is accountable for achieving them.



# **Four Products:**



#### **Process for People to Productivity:**

- P2P operates on a Target Setting and Review mechanism.
  - Target Setting

Target setting is done for the Business Plan, Departmental Objectives & Individual Key Result Areas ( KRAs)

• Target Review

Monthly, weekly, and daily reviews ensure continual improvement.

- Digitization with ERP, CRM, and TMS, supported by Power BI, RPA, and Chat Bot.
- The Culture of Accountability (CoA) is developed
- Leadership and Individual Development Programs

#### **Success Stories and TPP Team:**

- Over 100 success stories in large, medium, and small organizations.
- TPP's team of consultants delivers consistent business growth by adding significant value.





**Connect with TPP World:** For further details, contact or write TPP World, and we'll contact you.

#### Total People Productivity Pvt. Ltd.

- Level 2, Elegance Tower, Jasola District, Center, Old Mathura Road, New Delhi-110025
- 🖂 sk@tppworld.co
  - co 🔇 9810226941

www.tppworld.co