

# Join TPP world as an **ASSOCIATE BUSINESS CONSULTANT (ABC)** FOR P2P PROJECT IN MANUFACTURING!

Elevate your career with **Total People Productivity Pvt. Limited (TPP World),** a leading Delhi-based business consulting firm. We aim to enhance business growth from **Product to Profitability (P2P) in the manufacturing sector.** 

### **Project Overview:**

#### Ambitious Goals:

Achieve over 20% revenue growth and 10% PAT profitability.

**Strategic Objective:** Targeting more than 20% CAGR through the Product to Profitability Project.

**Project Scope:** Involves product sales, manufacturing, new product development, stocks, inventories, and cost optimization.

## **About TPP World - Credibility**

**Proven Track Record:** 200+ clients served and 50,000 professionals trained in 18 years.

**Leadership Expertise:** CEO Sanjay Kumar with 36 years of experience, creator of SK Total People Productivity Model © 2019.

#### Associate Business Consultant Role - Key Responsibilities

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- **Target Setting & Review:** Collaborate with clients on short-term and long-term objectives.



**Performance Review:** Conduct regular business reviews and gap analysis.



**Trust Building:** Foster trust across all organizational levels and stakeholders.



**Team Development:** Cultivate accountability culture and work on individual & leadership development.

### Qualifications - To thrive in this role, you need:

- Education: MBA or Engineering Master's degree.
- Experience: Minimum 10 years, with at least 3 years in consulting.
- Multi-functional Exposure: Worked in sales, manufacturing, new product development, stocks, & expenses.
- Sector Expertise: Mandatory experience in the manufacturing sector.

## **Training and Handholding - Supportive On-boarding**



**Initial Support:** TPP senior team provides hands-on training and guidance for 3-5 months.



**Career Growth:** This is a career-building approach.

Who We Seek Are you: Age 32-35+ Experienced? Minimum 10 years, with 3 in consulting.

> Educated? Hold an MBA or Engineering Master's degree.

Industry Knowledge? Worked in manufacturing across functions.

**Connect with Us** 

For more details, visit

#### www.tppworld.co

and download the necessary documents.

Connect with us at **sk@tppworld.co** 

#### Take the next step in your career journey with TPP World!



🛞 Total People Productivity Pvt. Ltd. | Level 2, Elegance Tower, Jasola District Center, Old Mathura Road, New Delhi-110025

⊠ sk@tppworld.co

9810226941

⊕ www.tppworld.co



