

SANJAY KUMAR

Innovator, Founder, CEO,
Business Consultant, Trainer,
Mentor, Coach & Senior HR
Professional Transforming
Business and Individuals



“I am working for Business Growth & Individual Success. I have over three decades of diverse experience of driving change, inspiring growth, and crafting success stories.”



In 1987, I embarked on a journey to enhance People's Productivity and Performance. Recognizing the transformative power of people, I conducted 36 years of dedicated field research, collaborating with 200+ industries and shaping 50,000 professionals across all levels. My exposure to Japanese practices and integrated management systems further enriched my understanding.

Developed Total People Productivity based One Model, Two Platforms, and Six Products:

ONE MODEL

- SK Total People Productivity Model ©2019

TWO PLATFORMS

1. Organizational Alignment for Product to Profitability
2. People Programming for Leadership & Success

SIX PRODUCTS

1. Target, Team & Trust for business growth
2. Culture of Accountability (CoA)
3. **Parivartan** - Business Leaders Development Program
4. **NDNU** - Front Line Leaders Development
5. **MSK** - Mehnat Safalta Kamyabi - Individual Success
6. **TUK** - Taiyaru Uddan Ki - Career Building Program

FOUNDING AND LEADING SUCCESS

Founder of Two Consulting and Training Firms:

2006

Center for Learning and Self Strive (CLASS)

2016

Total People Productivity Pvt. Ltd. (TPP World)

As a CEO:

- Focused on winning customer trust, business growth, and sustainability.
- Completed projects with more than 200 Large, Mega-large & medium industries for business growth
- Trained over 50,000 professionals and built renowned images

Contributing as a Business Consultant:

- Enabled clients to achieve 20% business growth annually through the TPP Model.
- Currently working towards a 20% CAGR for three consecutive years in a large agrochemical industry – Product to Profitability (P2P)
- Worked with diverse SMEs and large organisations, fostering a culture of accountability.

Empowering Through Training:

1. Designed innovative training modules for business and individual development.
2. Focused on commitment, improvement, and leadership for impactful results.

Mentoring, Coaching, and HR Expertise:

- Mentored business owners, senior management teams, and young professionals.
- HR professional for 18 years, focusing on participative culture, engagement, commitment, and leadership development.
- Practiced quality, systems, TPM, and TQM.



INSPIRATIONS AND VISION:

Drawing inspiration from visionary figures, my vision is to connect, communicate, and influence organisations & individuals globally.



Total People Productivity Pvt. Ltd.

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